

Program

October 10th and 11th, 2022

Rimini Grand Hotel & Palacongressi



ITHIC

ITALIAN HOSPITALITY
INVESTMENT CONFERENCE



Planning a sustainable growth

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ICONIC EXPERIENCE


pwc

October 10th

DAY ONE PROGRAM

Grand Hotel

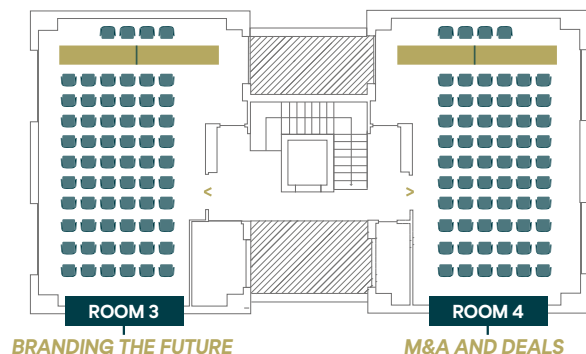


LOCATION ITHIC 2022 DAY ONE

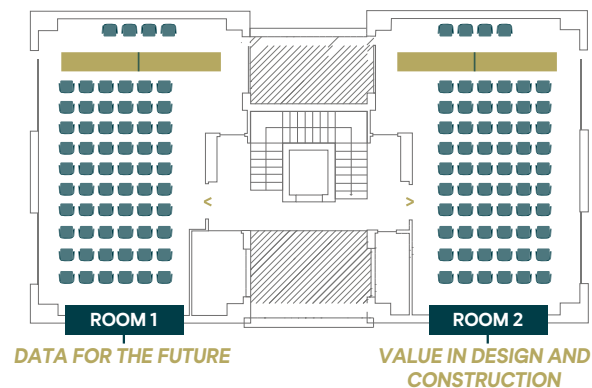
Grand Hotel

ITHIC
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INVESTMENT CONFERENCE

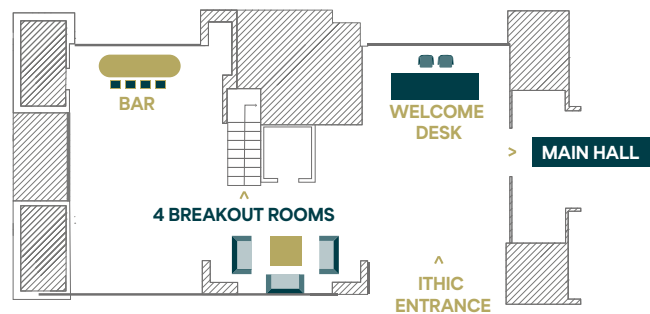
SECOND FLOOR



FIRST FLOOR



GROUND FLOOR



GROUND FLOOR

ITHIC ENTRANCE
MAIN HALL

FIRST FLOOR

BREAKOUT ROOM 1 -
DATA FOR THE FUTURE

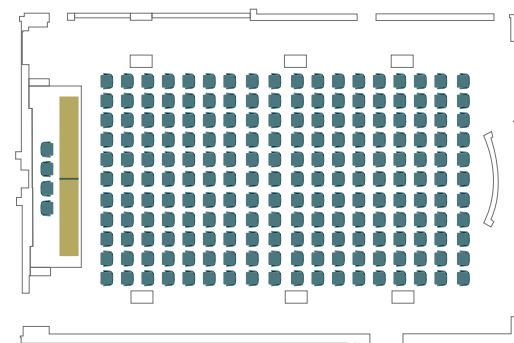
BREAKOUT ROOM 2 -
VALUE IN DESIGN AND CONSTRUCTION

SECOND FLOOR

BREAKOUT ROOM 3 -
BRANDING THE FUTURE

BREAKOUT ROOM 4 -
M&A AND DEALS

MAIN HALL



DAY ONE PROGRAM

October 10th
Rimini Grand Hotel

   Simultaneous Translation: <i>ITA-ENG</i> / <i>ENG-ITA</i>		
MAIN HALL		
TIME & SESSION	SPEAKER, ROLE AND COMPANY	
10:30 OPENING GREETINGS	SPEAKER: Mauro Santinato President - Teamwork Giorgio Ribaudo Managing Director - THRENDS	
11:00 DISCUSSION The day after tomorrow in Hospitality: the future of climate change and its impacts	PANELIST: Luca Mercalli President and Editor in Chief - Società Meteorologica Italiana onlus / Nimbus journal Massimo Mercati CEO - Aboca Group	MODERATOR: Valentina Boschetto Doorly Tourism futurist, Author
12:00 SENTIMENT PRESENTATION AND PANEL Global perspectives 2022-2023 and beyond: investing in leisure industries	SPEAKER & MODERATOR: Alexi Khajavi President Hospitality, Travel & Wellness - Questex PANELIST: Felipe Klein Managing Director of Investment - HIP (Hotel Investment Partners) John Taylor UK Head of Hotels - KPMG	
13:00	NETWORKING LUNCH <i>sponsored by Belstay</i>	
15:00 PANELS Extracting value from hospitality M&A in Italy: a couple of great deals	PANELIST: Alejandro Hernández-Puértolas Founding Partner & CEO - HIP (Hotel Investment Partners) Marcello Mangia President - Mangia's PANELIST: Gonzalo García-Lago Partner Hospitality Investments - Azora Marco Stoppelli Managing Partner and CEO - Società Rinascimento Valori	MODERATOR: Leonardo Stassi Head of Hotel Real Estate - Bayview Italia
16:00	COFFEE BREAK	

October 10th
Rimini Grand Hotel

DAY ONE PROGRAM

   Simultaneous Translation: <i>ITA-ENG</i> / <i>ENG-ITA</i>		
MAIN HALL		
TIME & SESSION	SPEAKER, ROLE AND COMPANY	
16:30 SPEECH AND PANEL ESG: new perspectives and business models for hospitality	SPEAKER: Paolo Gentili Director PwC Italy - ESG Climate Change PANELIST: Sharon Grob EMEA Hotels Client Development Director - Tétris Paolo Sandàli CEO - Energon	MODERATOR: Massimiliano Sarti Journalist - HospitalityInside & Travel Quotidiano
17:30 PANEL Investing in historic assets under new regulations	PANELIST: Andrea Corsini Tourism Assessor - Regione Emilia Romagna Jamil Sadegholvaad Mayor of Rimini	MODERATOR: Tiziano Ugoccioni Avvocato - Deloitte Legal
18:00 TERRACE APERITIF		
19:30 GALA DINNER (RESERVED)		
21:30 AFTER DINNER PARTY (Rockisland Rimini) <i>sponsored by Blastness</i>		
BREAKOUT ROOM 3		
11:30 - 12:30 Holipay and Klarna join to scale BNPL in hospitality globally	SPEAKER: Mattia Casadio Founder & CEO - Holipay	

DAY ONE PROGRAM

October 10th
Rimini Grand Hotel

BREAKOUT ROOM 1 *DATA FOR THE FUTURE*

MODERATOR: **Marco Claudi**, Senior Consultant – THRENDIS

15:30

SPEAKER:

Marco Comensoli
Head of Hotels & Leisure – Colliers Italia

SPEAKER:

Mirko Lalli
CEO & Founder – The Data Appeal Company

16:00 COFFEE BREAK

16:30

SPEAKER:

Giorgio Ribauda
Managing Director – THRENDIS

BREAKOUT ROOM 2 *VALUE IN DESIGN & CONSTRUCTION*

MODERATOR: **Nicola Delvecchio**, Trainer & Consultant – Teamwork

15:30

SPEAKER:

Francesco Conserva
Partner and Vice President – Open Project

SPEAKER:

Massimo Iosa Ghini
Owner – Iosa Ghini Associati

16:00 COFFEE BREAK

16:30

SPEAKER:

Massimiliano Nico and **Enrico M. Turella**
Owners – luoghiCOMUNI studio di architettura

SPEAKER:

Elisa Sola
Key Account Director – Iris Ceramica Group

SPEAKER:

Davide Mantesso
Project and Construction Management – Michaeler & Partner

October 10th
Rimini Grand Hotel

DAY ONE PROGRAM

BREAKOUT ROOM 3 *BRANDING THE FUTURE*

MODERATOR: **Domenico Basanisi**, Head of Hotels Investment Properties, Italy – CBRE Hotels

15:30

SPEAKER:

Mauro Vinci
Vice President Business Development
Italy – Radisson Hotel Group
Gianluca Capone
Owner & President – Italian Hotel Company IHC

SPEAKER:

Maria Pia Intini
Development & Investment Director,
Europe – citizenM

16:00 COFFEE BREAK

16:30

SPEAKER:

Alan Mantin
Managing Director, Development
Southern Europe – Hilton

SPEAKER:

Jerome Lassara
VP Development Southern Europe – Accor

SPEAKER:

Sara Digiesi
CEO – BWH Hotel Group Italia

SPEAKER:

Gianleo Bosticco
Senior Director Development Italy – Marriott International

BREAKOUT ROOM 4 *M&A AND DEALS*

MODERATOR: **Irina Hernández**, Analyst – THRENDIS

15:30

SPEAKER:

Bruno Fondacaro
Partner – ADVANT Nctm

SPEAKER:

Massimiliano Macaione
Partner – Gianni & Origoni

16:00 COFFEE BREAK

16:30

SPEAKER:

Raffaella Peloso
Head of Valuation Hotels Italy – CBRE
Emanuele Prataviera
Head of Real Estate Investments – Finint Investments SGR

SPEAKER:

Claudia Bisignani
Head of Hotels & Hospitality Italy – JLL

SPEAKER:

Giuseppe Rojo
CEO – Coldwell Banker Commercial

18:00 TERRACE APERITIF

19:30 GALA DINNER (RESERVED)

21:30 AFTER DINNER PARTY (Rockisland Rimini) sponsored by Blastness

DAY ONE SPEAKERS

October 10th
Rimini Grand Hotel



Marcello Mangia

President – Mangia's

Alexi Khajavi

President Hospitality,
Travel & Wellness –
Questex

Sharon Grob

EMEA Hotels Client
Development Director –
Tétris

**Alejandro
Hernández-Puértolas**

Founding Partner &
CEO – HIP (Hotel
Investment Partners)



Jerome Lassara

VP Development
Southern Europe –
Accor

Giuseppe Rojo

CEO – Coldwell Banker
Commercial

Maria Pia Intini

Development &
Investment Director,
Europe – citizenM

Gonzalo García-Lago

Partner | Hospitality
Investments – Azora



Bruno Fondacaro

Partner – ADVANT Nctm

Massimiliano Macaione

Partner –
Gianni & Origoni

Felipe Klein

Managing Director
of Investment – HIP
(Hotel Investment
Partners)

Luca Mercalli

President and Editor
in Chief – Società
Meteorologica Italiana
onlus / Nimbus journal

October 10th
Rimini Grand Hotel

DAY ONE SPEAKERS



Raffaella Peloso

Head of Valuation
Hotels Italy – CBRE

Emanuele Prativiera

Head of Real Estate
Investments –
Finint Investments SGR

Sara Digiesi

CEO –
BWH Hotel Group Italia

Francesco Conserva

Partner and Vice
President – Open Project



Massimo Iosa Ghini

Owner –
Iosa Ghini Associati

Alan Mantin

Managing Director,
Development
Southern Europe –
Hilton

Domenico Basanisi

Head of Hotels
Investment
Properties, Italy –
CBRE Hotels

John Taylor

UK Head of Hotels –
KPMG



Massimo Mercati

CEO – Aboca Group

Valentina B. Doorly

Tourism futurist, Author

Mauro Vinci

Vice President
Business
Development Italy –
Radisson Hotel Group

Gianluca Capone

Owner & President –
Italian Hotel Company
IHC

DAY ONE SPEAKERS

October 10th
Rimini Grand Hotel



Massimiliano Nico
Owner –
luoghiCOMUNI studio
di architettura



Enrico M. Turella
Owner –
luoghiCOMUNI studio
di architettura



Elisa Sola
Key Account Director –
Iris Ceramica Group



Marco Comensoli
Head of Hotels &
Leisure –
Colliers Italia



Claudia Bisignani
Head of Hotels &
Hospitality Italy – JLL



Marco Stoppelli
Managing Partner
and CEO – Società
Rinascimento Valori



Paolo Sandàli
CEO – Energon



Mirko Lalli
CEO & Founder –
The Data Appeal
Company



Leonardo Stassi
Head of Hotel Real
Estate – Bayview Italia



Paolo Gentili
Director PwC Italy –
ESG Climate Change



Davide Mantesso
Project and
Construction
Management –
Michaeler & Partner



Mauro Santinato
President –
Teamwork

October 10th
Rimini Grand Hotel

DAY ONE SPEAKERS



Gianleo Bosticco
Senior Director
Development Italy –
Marriott International



Andrea Corsini
Tourism Assessor –
Regione Emilia
Romagna



Jamil Sadegholvaad
Mayor of Rimini



Tiziano Ugoccioni
Lawyer –
Deloitte Legal



CHAMPAGNE
TAITTINGER
Reims

INVITES YOU TO

GRAND HOTEL

Terrace Aperitif

10th October from 6:00pm – Rimini Grand Hotel



AFTER *Dinner*

NEW 2022



invites you to

After Dinner PARTY



10th October 2022

From 09:30pm

Rockisland Rimini

L.go Ruggero Boscovich, 1

Shuttle bus from Grand
Hotel parking in case of rain

ITHIC
ITALIAN HOSPITALITY
INVESTMENT CONFERENCE

----- 800MT WALKING ITINERARY (10 MINUTES)



NEW 2022

Sunrise RUN



ITHIC
ITALIAN HOSPITALITY
INVESTMENT CONFERENCE

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human
COMPANY

**SUNRISE
RUN FOR
ITHIC 5K**

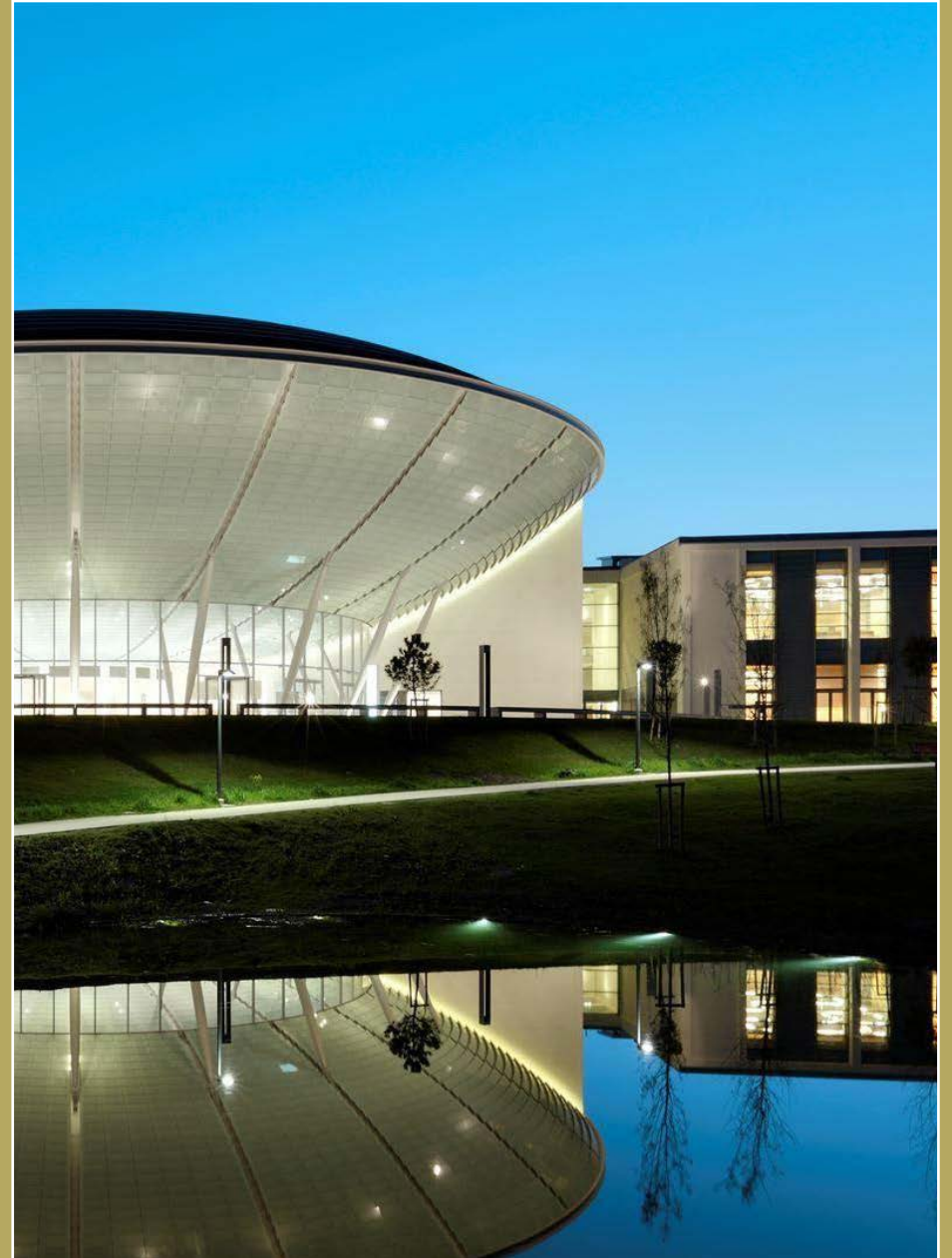
Meeting point at
Grand Hotel Parking at **07:00am**
Run at **07:15am**

A detailed map of Rimini, Italy, showing the route for the Sunrise Run 5K. The route is marked with a dashed yellow line, starting from the Grand Hotel Parking area and ending near the sea. The map includes various street names and landmarks, such as the Ferris wheel and the sea. A silhouette of a runner is overlaid on the map, indicating the direction of the run.

October 11th

DAY TWO PROGRAM

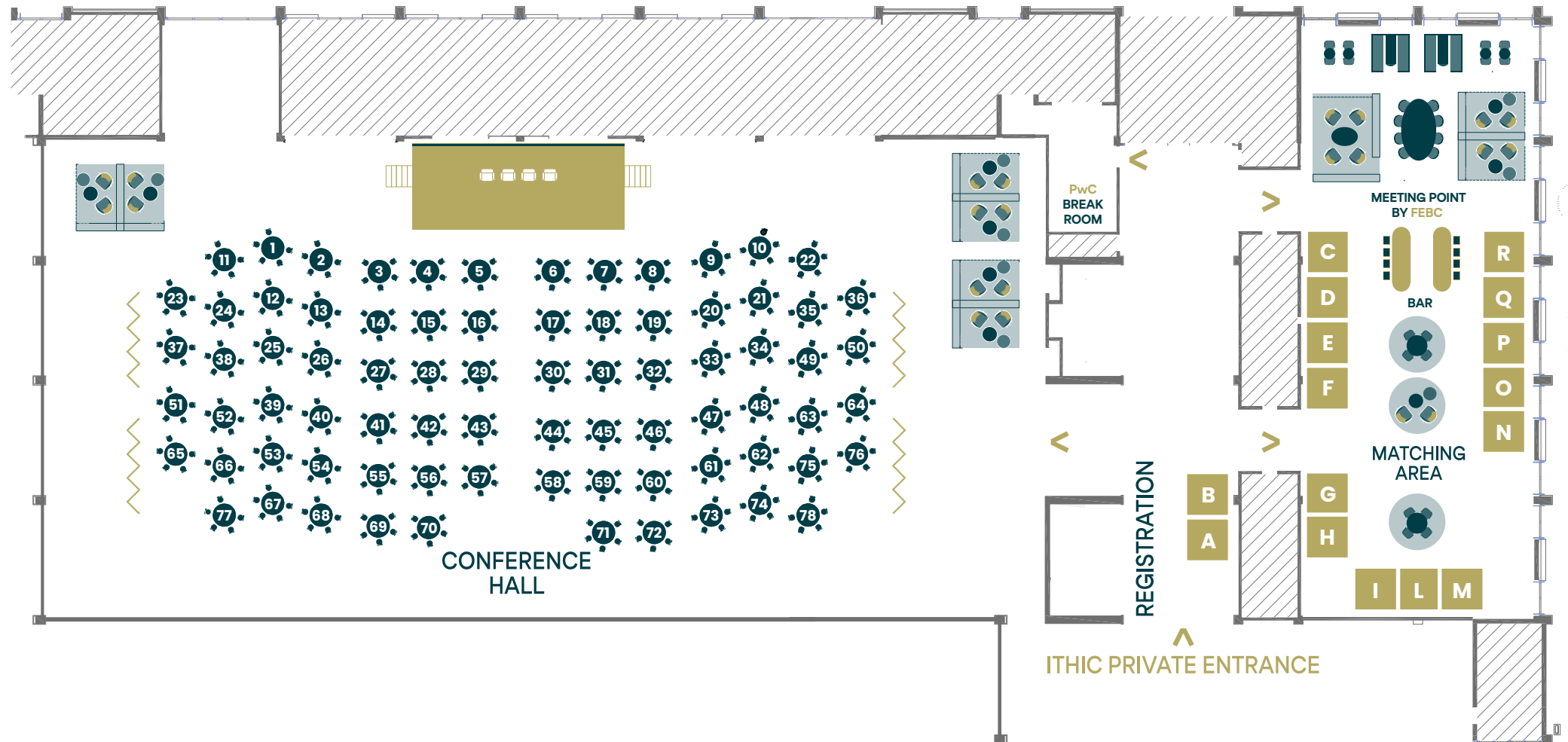
Palaecongressi



LOCATION ITHIC 2022 DAY TWO

Palaecongressi

ITHIC
ITALIAN HOSPITALITY
INVESTMENT CONFERENCE



DAY TWO PROGRAM

October 11th
Rimini Palacongressi

   Simultaneous Translation: <i>ITA-ENG</i> / <i>ENG-ITA</i>		
CONFERENCE HALL		
TIME & SESSION	SPEAKER, ROLE AND COMPANY	
09:30 OPENING GREETINGS	SPEAKER: Mauro Santinato President - Teamwork Giorgio Ribaudo Managing Director - THREND Alessandro Mazzanti CEO - CBRE Italia	
09:45 SPEECH Anticipating the future in wellbeing and leisure	SPEAKER: Nerio Alessandri President and Founder - Technogym	
10:00 SPEECH What's new in hospitality and residential	SPEAKER: Marco Pennisi President - Palma Mysuite	
10:15 PANEL How we target 2023: Debt raising and a new perspective from PNRR	SPEAKER: Martina Mühlhofer Head of Capital Advisors - CBRE PANELIST: Anna Roscio Executive Director, Direzione Sales and Marketing Imprese - Intesa Sanpaolo Roberto Vellotti Country Manager Italy - Arnold Investments Alessandro Lombardo Chief Commercial Officer - Gabetti PANELIST: Francesco Gargani Partner - PwC Italy Lorenzo Vianello Senior Banker Real Estate - Unicredit	MODERATOR: Fabrizio Trimarchi Managing Partner - Hotel Seeker
11:15 COFFEE BREAK		
11:45 BUSINESS SIMULATION (LIVE) Hotel development in stadiums and sport infrastructures: a business simulation	PANELIST: Paolo Scordino Market Development Director - DeA Capital Real Estate SGR Mike Collini Vice President Development Central, Eastern & Southern Europe - HILTON Fabrizio Gaggio Managing Director - Gruppo UNA Valerio Casagrande Chief Financial Officer - Parma Calcio 1913	MODERATOR: Emiliano Russo Head of Real Estate - Deloitte Legal Benedetto Puglisi Director - Deloitte Financial Advisory Real Estate & Hospitality

DAY TWO PROGRAM

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Rimini Palacongressi

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CONFERENCE HALL		
TIME & SESSION	SPEAKER, ROLE AND COMPANY	
12:15 ROUND TABLE Building partnerships in luxury and beyond	PANELIST: Sébastien Bazin Chairman and CEO - Accor Paolo Barletta CEO - Arsenale S.p.A.	MODERATOR: Francesco Calia Executive Director, Head of Hotels Italy - CBRE
13:00 NETWORKING LUNCH		
14:45 PANEL Seeking opportunities in an ever-changing and fluid market	INTERVIEW WITH: Marloes Knippenberg CEO - Kerten Hospitality PANELIST: Josh Littman VP of Development (EMEA) - SH Hotels & Resorts Timo Gruenert CEO - Oetker Collection Ramón Aragonés Marín CEO - NH Hotel Group	Alexi Khajavi President Hospitality, Travel & Wellness - Questex MODERATOR: Alexi Khajavi President Hospitality, Travel & Wellness - Questex
15:40 DISCUSSION Investment markets in the next 2 years: what to expect for Italy	INTERVIEW WITH: Corrado Passera Founder & CEO - illimity	Giorgio Ribaudo Managing Director - THREND
16:00 COFFEE BREAK		
16:30 PANEL Setting sustainable standards for a new hospitality landscape	PANELIST: Giuseppe Rossi Executive Director, Real Estate Development - Bizzi & Partners Francesco Lupoi Partner - SPERI PANELIST: Angelo Riccaboni Full Professor - Università di Siena Gabriele Gneri Managing Director - Hotels Doctors	MODERATOR: Lorenzo Felici Managing Director - Group Global Hospitality, Artelia
17:15 PANEL Value, growth and profitability: a discussion on the 2022 Luxury Report	REPORT PRESENTATION Otmar Michaeler Co-Founder and CEO - Falkensteiner Michaeler Tourism Group (FMTG)	Giorgio Ribaudo Managing Director - THREND
17:45 CLOSING TOAST <i>sponsored by Palma Mysuite</i>		

DAY TWO SPEAKERS

October 11th
Rimini Palacongressi



Sébastien Bazin

Chairman and CEO -
Accor

Martina Mühlhofer

Head of Capital
Advisors - CBRE

Corrado Passera

Founder & CEO -
illimity

Ramón Aragonés Marín

CEO -
NH Hotel Group



Paolo Barletta

CEO - Arsenale S.p.A.

Otmar Michaeler

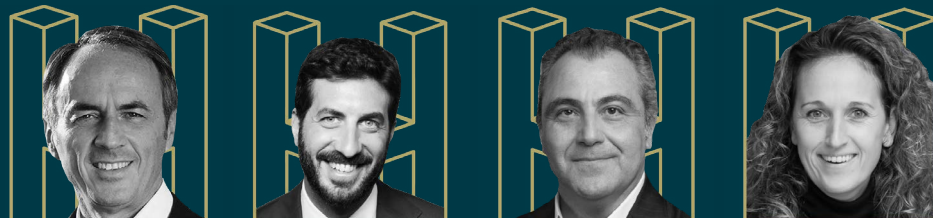
Co-Founder and CEO -
Falkensteiner Michaeler
Tourism Group (FMTG)

Mike Collini

Vice President
Development Central,
Eastern & Southern
Europe - HILTON

Timo Gruenert

CEO -
Oetker Collection



Nerio Alessandri

President and
Founder - Technogym

Roberto Vellotti

Country Manager Italy -
Arnold Investments

Francesco Calia

Executive Director,
Head of Hotels Italy -
CBRE

Marloes Knippenberg

CEO -
Kerten Hospitality

October 11th
Rimini Palacongressi

DAY TWO SPEAKERS



Marco Pennisi

President -
Palma Mysuite

Giorgio Ribaudo

Managing Director -
THREND5

Mauro Santinato

President -
Teamwork

Anna Roscio

Executive Director,
Direzione Sales and
Marketing Imprese -
Intesa Sanpaolo



Josh Littman

VP of Development
(EMEA) - SH Hotels &
Resorts

Lorenzo Felici

Managing Director,
Group Global
Hospitality - Artelia

Francesco Gargani

Partner - PwC Italy

Alexi Khajavi

President Hospitality,
Travel & Wellness -
Questex



Lorenzo Vianello

Senior Banker
Real Estate - UniCredit

Alessandro Lombardo

Chief Commercial
Officer - Gabetti

Francesco Lupoi

Partner - SPERI

Alessandro Mazzanti

CEO - CBRE Italia

DAY TWO SPEAKERS

October 11th
Rimini Palacongressi



Giuseppe Rossi

Executive Director,
Real Estate
Development -
Bizzi & Partners

Emiliano Russo

Head of Real Estate -
Deloitte Legal

Fabrizio Gaggio

Managing Director -
Gruppo UNA

Paolo Scordino

Market Development
Director - DeA Capital
Real Estate SGR



Angelo Riccaboni

Full Professor -
Università di Siena

Gabriele Gneri

Managing Director -
Hotels Doctors

Fabrizio Trimarchi

Managing Partner -
Hotel Seeker

Benedetto Puglisi

Director - Deloitte
Financial Advisory |
Real Estate &
Hospitality



Valerio Casagrande

Chief Financial Officer -
Parma Calcio 1913

 **PALMA Mysuite**
ICONIC EXPERIENCE


**CHAMPAGNE
TAITTINGER**
Reims

INVITE YOU TO

CONFERENCE HALL

Closing Toast

11th October from 5:45pm - Rimini Palacongressi

TEAMWORK
HOSPITALITY



THANKS TO

October 10th & 11th
Rimini Grand Hotel & Palacongressi

PATRON

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MAIN PARTNER

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 **SIMMONS**

 **ARTELIA**
Passion & Solutions

Gabetti
PROPERTY SOLUTIONS

 **energon**
sinergie per innovare

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OETKER COLLECTION
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 **citizen**
hotels

SH
HOTELS & RESORTS

 **FALKENSTEINER**
HOTELS & RESIDENCES

MINOR
HOTELS

 **MANGIA'S**

 **Italian Hotel Company**

 **BWH | Hotel Group™**

IHG
HOTELS & RESORTS

HNH
HOSPITALITY

 **GRUPPO UNA**

Marriott
INTERNATIONAL

October 10th & 11th
Rimini Grand Hotel & Palacongressi

THANKS TO

PREMIUM PARTNERS

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 **stay**
hospitality investment

 **ARSENALE**

HIP Hotel Investment Partners

ARIUM
Building on Experience

Lemi
ITALIAN WELLNESS EQUIPMENT

 **lumi**
SUPERFICI CREATIVE

 **OPENPROJECT**
we imagine we design we create

Aboca

 **COLDWELL BANKER COMMERCIAL**
REALTY ADVISORY

dorelan
dormire bene vivere meglio

 **HI contract**
BRUGNOTTO GROUP

 **LUTRON**

 **HOTELCUBEWOW**
THE NEW PMS

 **TECHNOGYM**

 **Colliers**

 **DOMORI**

KE
ENJOY THE OUTDOORS

 **illimity**

belstay
CLEVER. WHEREVER.

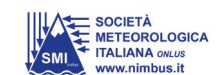
 **DELIUS**
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BONFANTE
BUILDS IDEAS

Roomoo
Hospitality Furniture Solutions

 **LAGO MAD**

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www.nimbus.it

 **SPERI**

 **CONCRETA**
ARREDAMENTI - CONTRACT

KALDEWEI

 **hotelsdoctors**
The hospitality consulting

 **JLL**

 **THE DATA APPEAL COMPANY**

ADVANT Nctm

PEDRALI

 **perdormire**
hotel sweet hotel

 **AZORA**

THANKS TO

October 10th & 11th
Rimini Grand Hotel & Palacongressi

PREMIUM PARTNERS



INSTITUTIONAL PARTNERS



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ORGANIZED BY



TEAMWORK | Rimini

T. +39 0541 57474 - info@teamworkhospitality.com

www.teamworkhospitality.com

ITHIC B2B

Platform

ITHIC

ITALIAN HOSPITALITY
INVESTMENT CONFERENCE

Welcome onboard and join 600 delegates for an enhanced edition of ITHIC, to identify, discuss and build new opportunities and plan a sustainable growth path in hospitality.

ATTENDEES

Get in touch with participants and plan meetings

SPONSORS

Get in touch with top brands in hospitality and their people

BOOK ACCOMODATION

Key information to plan your stay in Rimini during ITHIC 2022

SPEAKERS

View speaker profiles

AGENDA

Here you can schedule your work at ITHIC 2022

INFO POINT

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