



- Strong demand from both domestic and international investors
- 3 large transactions dominated the Q1 figures
- **Yields remained stable in Q1 (pre-Covid)**

INVESTMENT

The total volume of real estate investments exceeded €1.6 billion in Q1 2020, 78% up year on year. However the majority of the take up was attributable to a single residential portfolio (77%) followed by retail properties (10%) and hotel real estate (8%).

The largest transaction in Q1 2020 was the acquisition of Residomo's housing portfolio, where the US investment funds Blackstone and Roudnhill Capital sold 43,000 flats, mainly situated in the Moravian-Silesian Region to the Swedish fund Heimstaden Bostad for €1.3 billion. This was followed by the sale of the Kotva department store, which was bought by Generali Real Estate from PSN. The value of the transaction exceeded €150 million.

The Swedish fund Heimstaden Bostad was the most active player in the market (77%), followed by Italian capital (9%). Prime yields remained unchanged from the previous quarter.

In view of the restrictive measures in place in connection with the spread of the Covid-19 pandemic, investment volumes can be expected to slow in the coming quarters of this year, with many transactions being postponed or suspended altogether. The impact of the crisis on the total volume of investment this year is very difficult to estimate today, depending on the length of the restrictive measures, the length of the pandemic and the speed with which investors return to the market.

PRIME YIELDS



4.0%

OFFICE



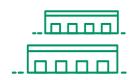
3.25% HIGH STRFFT





4.25%





5.0% LOGISTICS



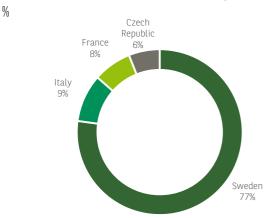


QUARTERLY INVESTMENT VOLUME € million



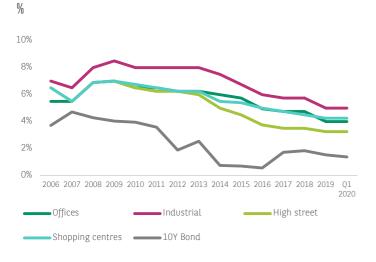
Source: BNP Paribas Real Estate

INVESTMENT VOLUME BY SOURCE OF CAPITAL IN Q1 2020



Source: BNP Paribas Real Estate

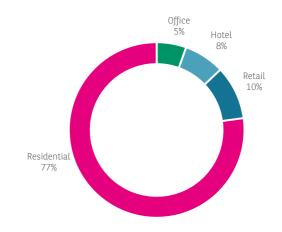
DEVELOPMENT OF YIELDS



Source: BNP Paribas Real Estate

INVESTMENT VOLUME BY SECTOR Q1 2020





Source: BNP Paribas Real Estate

MAJOR INVESTMENT TRANSACTIONS IN 01 2020

PROPERTY	INVESTOR	PRICE (€m)
Residomo	Heimstaden Bostad	1,300
Kotva	Generali Real Estate	157
Hotel Carlo IV	Covivio	126

ECONOMIC OVERVIEW

- In the economic forecast at the beginning of this year, the Ministry of Finance expected the Czech economy to slow to 2.0%. The global economy is hit hard this year by the growing pandemic of a new type of coronavirus SARS-CoV-2. The measures taken and their side effects will almost certainly trigger a global economic recession.
- The Czech government is trying to mitigate the economic effects of the pandemic by introducing support for entrepreneurs and employees. In total, the government has decided to set aside CZK 120 billion for direct support of the economy as a result of the pandemic and another CZK 900 billion for indirect support.
- March unemployment statistics have not yet recorded the effects of the crisis, the unemployment rate ended at 3%. However, unemployment is expected to rise in the coming months.
- Year-on-year inflation slowed to 3.4% in March. According to data from the Czech Statistical Office, the decline in fuel prices in response to developments in the oil market in particular contributed to the moderation of inflation.
- The Czech National Bank is also taking stabilization measures to mitigate the effects of the coronavirus epidemic on Czech companies, entrepreneurs and households. At the end of March, it lowered the key interest rate by 0.75 percentage point to 1.0%. The Bank Board is ready to further reduce interest rates if economic developments so require.



BUSINESS LINES in Europe

A 360° vision

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