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PRESS RELEASE

# BNP PARIBAS REAL ESTATE ROMANIA ADVANCES WITH THE LEASE OF HEXAGON OFFICES IN CLUJ-NAPOCA

**BNP Paribas Real Estate Romania, Exclusive Leasing Agent of Hexagon Offices, from Cluj-Napoca has commercialized 80% of the building.**

**Hexagon Offices**, an A Class office building located in Cluj-Napoca, Calea Turzii 178K, has reached almost 80% occupancy rate. A number of leases have already been signed while several are in advanced stages of negotiations and are expected to be signed in March 2020. Hexagon Offices was developed by **KÉSZ International**, which added ca 21,600 sqm to Cluj Napoca's modern office space which meets the highest market standards.

**Nicolae Ciobanu and Bogdan Cange**, Office Consultants at BNP Paribas Real Estate Romania responsible for the Exclusive Lease of Hexagon Offices commented: "The leasing process is advancing very well. With the support of the owners, specialized on-line as well as off-line marketing campaigns and our on-site Property Management team, we reached the targets agreed with our partners, **KÉSZ International**, at the signage of the Exclusive Landlord Representation Agreement. Through our actions we aimed to secure for Hexagon Offices a strong tenant mix which will benefit the Landlord as well as our Property Management team which is responsible for the running of the building at the best parameters. So far leases were secured with UMT GG Software, Morphoza, Beck et al., Fortech just to list few."

In March 2019 BNP Paribas Real Estate has been entrusted by **KÉSZ International Romania** with two mandates for Hexagon Offices, Property Management and Landlord Representation Services.

**Costin Nistor**, Managing Director Romania expressed his confidence in the successful lease of the building: " Cluj-Napoca has a great real estate potential, proven by the growth of modern stock as well as

confirmed interest of investors which recently acquired institutional grade assets, such as The Office, Liberty Technology Park, Olimpia Business Center to name a few”.

**KÉSZ International Romania** the owner of the building is part of the KÉSZ Group International one of the largest construction companies in Hungary which aims to become one of the leading companies in the CEE region. KÉSZ Group has been present on the local market since 2001 during which the company has established its position of a reliable and reputable general contractor. KÉSZ Group's two main divisions are KÉSZ Engineering & Technologies (KÉSZ ET), which includes the entire construction business of the group and KÉSZ Business Solutions (KÉSZ BS). The latter compiles all the economic services that support the operation of the group on the one hand, and, on the other hand, offers property management, business and commercial services regardless of the group.

#### About BNP Paribas Real Estate

BNP Paribas Real Estate, one of the leading international real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: Property Development, Transaction, Consulting, Valuation, Property Management and Investment Management. With 5,400 employees, BNP Paribas Real Estate supports owners, leaseholders, investors and communities thanks to its local expertise across 32 countries (through its facilities and its Alliance network) in Europe, the Middle-East and Asia. BNP Paribas Real Estate, as part of the BNP Paribas Group, generated € 968 m of revenues in 2018.

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