## Colliers expands its EMEA Location Strategy team

WARSAW, May 6, 2021 – Colliers, a leading global commercial real estate services and investment management company, announced that **Jan Kamoji-Czapiński** has joined its EMEA Location Strategy department, which was launched earlier this year. Jan took up the position of Associate Director and will be responsible for, among others, supporting companies in the development and implementation of location strategies.

Helmed by Elias van Herwaarden, the EMEA Location Strategy service is Colliers’ new offer dedicated to global corporations, which aims to optimise global business operations through a range of portfolio and labour strategies. It examines such aspects as labour market opportunities, infrastructure maturity, real estate availability, government incentives, and tax optimisation for corporations looking to operate and optimise business operations and supply chains on a global basis. Jan will strengthen the EMEA Location Strategy in terms of supporting corporate executives in the development of location strategies by understanding their corporate objectives and identifying location implications, conducting office and field work, and developing and making recommendations to executive committees.

“I am delighted for Jan joining the team”, says **Elias van Herwaarden**, Head of EMEA Location Strategy at Colliers. “He is a unique and driven professional with years of experience in assisting multinationals in optimising their footprints globally and in Europe. In addition, his deep understanding of government incentives will be a direct benefit to Colliers clients.”

Jan joined Colliers from PAIH, where he was Director of the Investment Centre. Under his lead, over the last years, the Centre has supported 200+ investment projects located in Poland from various sectors such as Shared Services, BPO, IT, automotive, e-Mobility, R&D, aviation, and many others, including the largest projects of global companies, with a total worth of over 7 bn EUR. Jan’s extensive experience includes supporting Polish and foreign investors in business development in Poland and abroad, with special focus on location advisory, public aid as well as administrative and legal matters. Moreover, Jan has impressive diplomatic skills, which he has used to serve as a direct link in negotiations between investors and, among others, public institutions, ministries, municipalities, utility suppliers, consultants and advisors.

“Joining the EMEA Location Strategy team at Colliers is an exciting step in my professional carrier. With years of experience at the Polish Investment and Trade Agency, I hope to bridge communication between companies looking to expand their global footprint and local governments and other partners. Poland has been one of the World's top destinations for FDI, which allowed me to work with most prominent investors setting up their gigafactories or Shared Service Centres with headcounts exceeding thousands. In the process, I was responsible for negotiating incentive packages, investment agreements, and other investment conditions on behalf of the government. It will be interesting to bring all of those skills and experiences to Colliers clients to analyse investment opportunities on their behalf”, says **Jan Kamoji-Czapiński**, Associate Director of EMEA Location Strategy at Colliers.

In addition, Jan's main interests include FDI and electromobility – his active advocacy has contributed to the identification of this sector as key for the Polish economy. He has been also actively involved, as a member of a government body, in reviewing the proposed transformations of public aid measures on the EU level, including current works on the 2021-2027 EU budget perspective.

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About Colliers

Colliers (NASDAQ, TSX: CIGI) is a leading diversified professional services and investment management company. With operations in 67 countries, our more than 15,000 enterprising professionals work collaboratively to provide expert advice to real estate occupiers, owners and investors. For more than 25 years, our experienced leadership with significant insider ownership has delivered compound annual investment returns of almost 20% for shareholders. With annualized revenues of $3.0 billion ($3.3 billion including affiliates) and $40 billion of assets under management, we maximize the potential of property and accelerate the success of our clients and our people. Learn more at [corporate.colliers.com](file:///C:\Users\CheungA3\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\YKT03WTZ\corporate.colliers.com), Twitter [@Colliers](https://twitter.com/Colliers) or [LinkedIn](https://ca.linkedin.com/company/colliers).

Colliers has been active in the Polish market since 1997 and operates through offices in Warsaw, Kraków, Wrocław, Poznań, Gdańsk, Katowice and Łódź with 300 employees in total. The company has been often honored for its achievements by industry organizations such as Eurobuild, CIJ Journal, CEE Quality Awards and the International Property Awards. Colliers’ distinctions include the “Outsourcing Star”, given in recognition of its status as one of the most active real estate advisors in the outsourcing sector; and the “Gazele Biznesu” for being one of the most dynamically developing companies in Poland. More about Colliers in Poland at [Colliers.com](http://www.colliers.com) and our [LinkedIn](https://www.linkedin.com/company/colliers-international/), [Instagram](https://www.instagram.com/colliers_pl/?hl=pl), [YouTube](https://www.youtube.com/channel/UC6Axep7hRUl3Sig7lhz8S5g) or [Facebook](mailto:https://www.facebook.com/collierspl) pages.